Mindjet®
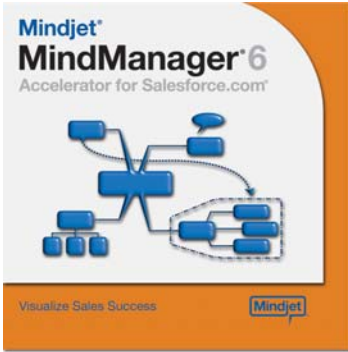# MindManager® 6
Accelerator for Salesforce.com®

Use Mindjet MindManager to build better customer relationships and quickly close deals

Mindjet MindManager Accelerator for Salesforce.com is an integration solution that merges MindManager Pro 6 with salesforce.com Enterprise Edition, enabling sales teams to visually identify the barriers to closing a deal and quickly act to overcome them.

By visually leveraging existing information in the salesforce.com CRM solution, MindManager 6 Accelerator for Salesforce.com allows sales professionals to optimize the sales process by improving opportunity pipeline management.
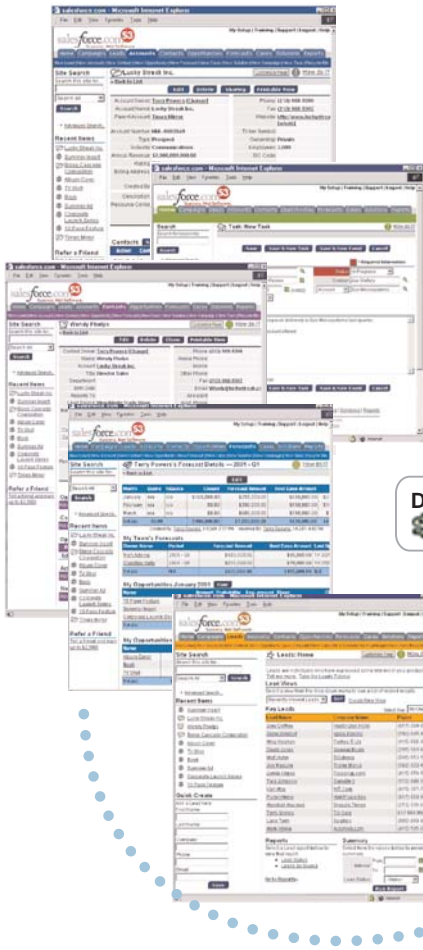
Visually Represent Sales Opportunities

With MindManager 6 Accelerator for Salesforce.com, sales professionals can automatical-ly generate visual hierarchies of sales opportunities and accounts showing:
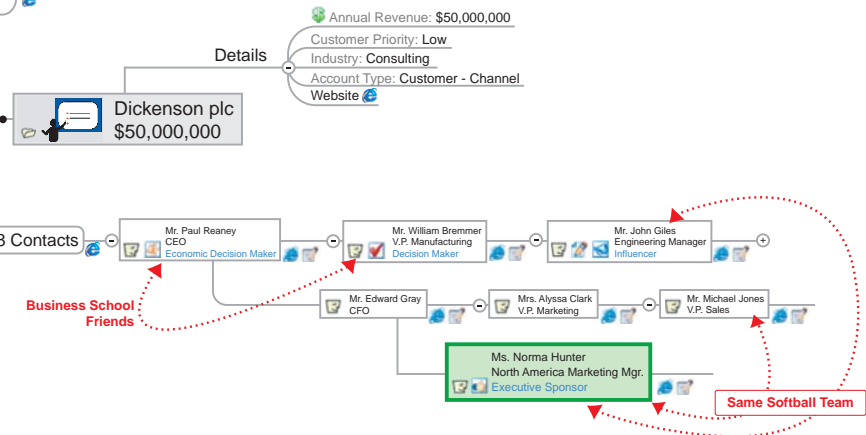
- Contact hierarchy with opportunity roles, and informal relationships
- Products
- Competitors and partners
- Support cases and solutions
- Timelines

Simplify Information and Accelerate Revenues

By representing important sales opportunity information visually rather than in multiple data screens, sales professionals can quickly 'see' and understand the customer dynamics for each opportunity and move rapidly to determine the necessary steps to close the deal.
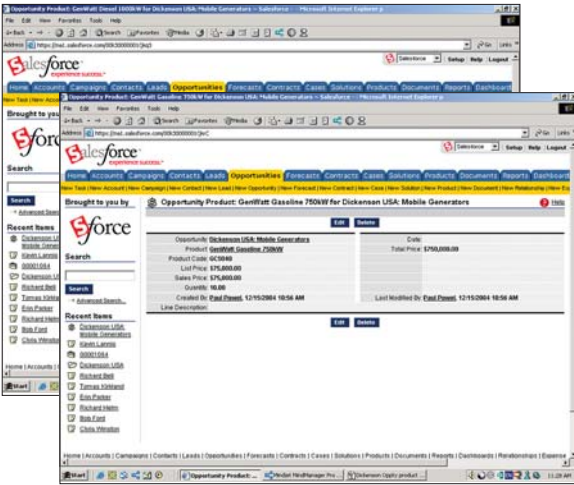
System Requirements:

- Mindjet® MindManager® Pro 6 (Full or Trial license)
- Salesforce.com Enterprise Edition or Professional Edition
- Microsoft® Windows® 2000 (SP4 or later) / XP Professional or Home /XP Tablet PC Edition SP2
- Broadband Internet connection
- Microsoft Internet Explorer 5.5 or greater

- Windows .NET Framework version 1.1
- Pentium® processor (400 MHz or greater)
- 512 MB RAM or greater
- 150 MB disk space
- 800x600 resolution or higher, 16-bit / 65K colors or greater
- Microsoft Office 2000 / XP / 2003

Dickenson Product Opportunity

Contacts

Stage History

Competitor